

Why Santech Scoreboards Are Better



Santech LED Scoreboard (1994)

Santech employs the latest technologies to make their scoreboards easier to install, use, and maintain.

Santech began manufacturing scoreboards in 1988. The early scoreboards used light bulbs. They used a lot of power and were prone to frequent failure from burning out and breakage. In the early 90's light emitting diodes were finally becoming bright enough to be used in scoreboards. Santech has been manufacturing wireless LED scoreboards since 1994. Santech was a pioneer in this area.

Santech was also one of the first company's to eliminate the need for a control cable. This saves a lot in installation cost, and repairs

To make installation easier, Santech designed a new type of frame that is only 2" deep, but very strong. We provide innovations that improve our customers experience as soon as possible.

Why Compromise... When You Can Customize?

That has been our official slogan for about two years. However, in 1995 when we began to design the second generation of our scoreboards, we decided to purposely make all of our hardware and software modular so that we could easily create scoreboards that were exactly what our customers wanted.

Why do we call our scoreboards, "Maintenance Free"?

Before 1988, Santech repaired other companies scoreboards. We found that they were not very reliable. That was good for us since we made our money by repairing scoreboards. The company president realized that if we could make a product that was very reliable we would have a big advantage. Since then we have carefully kept track of the reasons why our products have required repair and tried to eliminate those problems in the next generation. We are currently on our seventh generation of scoreboard hardware and software.

How are Santech Scoreboards Built? Why are they better?

We don't cut corners with quality. The scoreboard frame is a lattice of continuously welded aluminum box tubing. This makes the scoreboard frame very strong, yet does not require as much depth and associated weight. The frame is then powder coated. Powder coat is a very tough baked on plastic resin with pigment. It is one of the most durable coatings available.

Our displays are one piece for reliability and use LEDs from a top tier manufacturer. We build them in-house to ensure quality. We drive them using a propriety method which required years of research to develop. We typically get 160,000 hours of life out of our displays. Compare this to our competitors. Since LEDs are the most expensive component in an LED scoreboard, be skeptical if you are getting too good of a price on your LED scoreboard. Years ago we tried using lower cost LEDs, but soon realized that was a mistake. The article link below helps explain why we buy the best LEDs and why buying a super bargain scoreboard is a bad idea.

We protect our displays with polycarbonate plastic. Polycarbonate is extremely impact resistant. Our scoreboards do not require protective netting or metal bars over the displays.

Our electronics are state of the art. We revise our electronics continuously to keep up with advances, make our product more reliable and add features.

Our sales people are sports people.

When you call to order your scoreboard, you will be talking to someone who is more than a telephone salesperson. They give good advice because they know sports and their goal is to help you find the best product for your application.

We follow through, from the initial quotation that includes a rendering of the finished scoreboard, to providing any needed assistance after the sale. When you buy a Santech Scoreboard we make sure that you remain happy long after the sale. Referrals from former customers are a major part of our sales.

Santech Incorporated 3633 131st Avenue North, Clearwater, FL 33762 727-571-4105 www.scoreboards.net